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San Diego Foundation for Change
2011 Annual Report



FROM THE EXECUTIVE DIRECTOR

Can an organization with decades of history behind it still be taking off? The answer is "yes," if the organization in question is the San Diego Foundation for Change.

In 2011 we forged new partnerships with a number of foundations - The James Irvine Foundation and the Ford Foundation, most notably - and renewed our relationship with a number of others - the Evelyn & Walter Haas Jr. Fund, the California Endowment and the California Wellness Foundation.

As the pages of this annual report make clear, our partnerships with larger foundations like these have enabled the Foundation for Change (F4C) to accomplish more than ever before in its historic work of bringing philanthropic resources to emerging leaders and organizations in the San Diego/Tijuana region.

As wonderful as they are, however, these relationships do not resolve the fundamental questions of mission, message and sustainability which confront us, as they do so many other non-profit organizations in this time of economic recession. If you pay close attention in the coming months, you will hear word from me and our Board of Directors as we address these questions anew.

I am optimistic about the future in part because the Foundation for Change can now boast of a multi-person professional staff. Our internal operations have been revolutionized by the addition of Priscilla Venegas as Resource Development Manager, Bea Ramirez as Operations/Grants Manager, and Michele Silverthorn as Communications Manager (half-time). Together with Program Officer Andrea Rocha and our volunteer Board Liaison Darrell Netherton, this organization is staffed by an extraordinary crew.

Whatever metaphor you may prefer, the Foundation for Change is ready to take off, set sail, reach new heights. On behalf of the entire organization, I extend thanks to you, our friends and allies and supporters, for your solidarity with our efforts.

Looking Forward,

John Fanestil,
Executive Director

2011 Board of Directors

- Lou Terrell, *President*
- Robert P. Meinzer, Jr., *Vice President*
- Olivia Puentes-Reynolds, *Secretary*
- Armin Kuhlman, *Treasurer*
- Sarah Azaransky
- Aurora Cudal
- Irma Gigli, M.D.
- Donna Green
- Bill Harman
- Jennifer James
- Quynh Nguyen
- Geshalem Perez
- Nancy Rodriguez



Andrea Rocha
Program Officer



Bea Ramirez
Operations/Grants



Darrell Netherton
Board Liaison



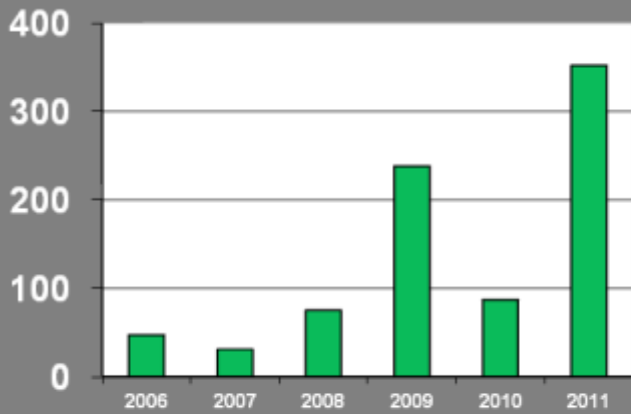
Michele Silverthorn
Communications



Priscilla Venegas
Resource Development

F4C FIVE-YEAR SNAPSHOT

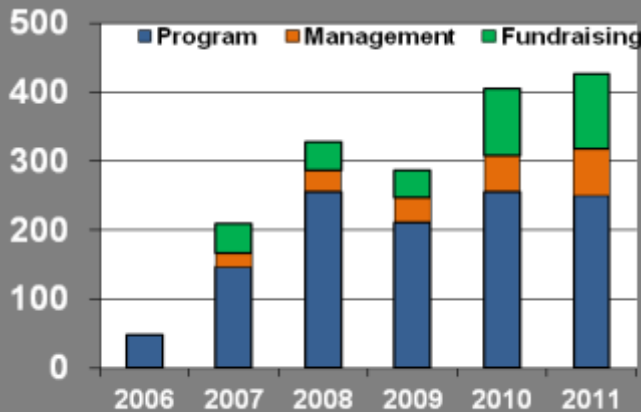
The past five years have seen progress on a number of fronts, including in grants awarded:



GRANTS AWARDED 2006 – 2011

*Figures represent
thousands of dollars*

Moreover, F4C is now mobilizing resources to "go beyond the grant," offering a variety of leadership development, capacity-building and networking opportunities to its grantees. This expanded programmatic capability is reflected in the growth of the organization's annual budget (excluding grants awarded):

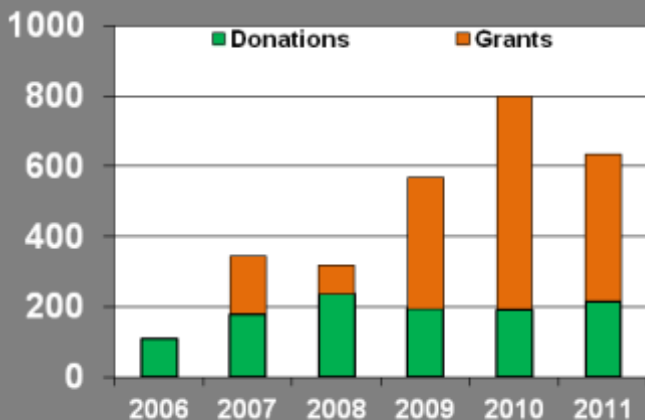


EXPENSES 2006 – 2011

Excluding grants awarded

*Figures represent
thousands of dollars*

Still, F4C faces the same stressors as any small non-profit organization. Annual fundraising from individuals has fallen from a high watermark in 2008, with growth in revenues resulting almost entirely from foundation grants:



REVENUES 2006 – 2011

*Figures represent
thousands of dollars*

The continued growth of the Foundation for Change is made possible by donors like you. Thank you!!!



Photo Courtesy of: americasvoiceonline.org

CIVIC PARTICIPATION

In 2010 the Foundation for Change convened over 60 organizations and trained over 300 leaders from San Diego's immigrant and refugee communities to promote their constituents' participation in the 2010 Census. In 2011 we followed up with two projects to ensure continued civic participation of these emerging populations.

TAKING OFF FUND

With partner foundations from Northern California, convened 17 leaders from San Diego's social justice community to learn about cutting edge work in civic participation and distributed an initial round of grants to four organizations prepared to "take off" in the work of voter outreach and mobilization.

Community Funding Panel

Kamaal Martin, community member
 Quynh Nguyen, Center on Policy Initiatives, Board Member, Foundation for Change
 Juan Gallegos, Gallegos & Associates
 Susan Weaver, former Grant Making Committee Chair, Foundation for Change
 Mary Manuel, Director, McKay Foundation
 John Fanestil, Executive Director, Foundation for Change
 Andrea Rocha, Program Officer, Foundation for Change

Grantees

- Environmental Health Coalition
- Equality Alliance of San Diego County
- San Diego Organizing Project
- San Diego LGBT Center

Total Grants Awarded: \$225,000

REDISTRICTING FUND

In partnership with the James Irvine Foundation, funded 6 racial-ethnic coalitions, helping them to organize a multi-racial "coalition of coalitions" to engage qualified San Diego leaders with the work of decennial redistricting.

Community Funding Panel

Linda LeGerrette, Cesar Chavez Service Clubs
 Brian "Barry" Pollard
 Pat Washington, Educator and Community Advocate
 Lou Terrell, Board President, Foundation for Change
 Olivia Puentes-Reynolds, Board Secretary, Foundation for Change
 Joni Low, Former President/CEO Asian Business ASSN
 Stephen Whitburn, LGBT Community Leadership Council
 Marquise Anderson, student
 Patricia Cowett, private judge, mediator/arbitrator

Grantees

- San Diego Refugee Forum
- Center for Social Advocacy
- Pastors on Point
- Council on Philippine American Organizations
- Sherman Heights Community Center
- National Latino Research Center, Cal State San Marcos

Total Grants Awarded: \$70,000

IMMIGRANT WORKER HEALTH

In the third year of partnership with The California Wellness Foundation, awarded grants to six organizations for training leaders to advocate for their communities in the ever-changing landscape of healthcare access. Since 2009 over 20 organizations have been engaged in F4C's "Health for All Network."

Community Funding Panel

Marisa Quiroz, San Diego Foundation
Priscilla Venegas, Foundation for Change
Michelle Jaramillo, Border Philanthropy Partnership
Katia Hansen, UURISE: Unitarian Universalist Refugee and Immigration Services and Education
Elizabeth Saenz-Ackerman, SDSU Latin American Studies Program
Ramla Sahid, Mid City CAN (City Heights), Momentum Teams
Monisola Kehinde, union representative/lawyer/activist

Grantees

- African Coalition Workforce
- Asociación de Jornaleros y Trabajadoras de Casa de San Diego
- Frente Indígena de Organizaciones Binacionales (FIOB)
- Interfaith Committee for Worker Justice of San Diego County
- United Taxi Workers of San Diego
- Youth And Leaders Living Actively (YALLA)

Total Grants Awarded: \$45,000

Grantees

- American Friends Service Committee
- Center for Social Advocacy
- Employee Rights Center
- Equality Alliance of San Diego County
- Interfaith Committee for Worker Justice
- Interfaith Community Services
- Little Saigon Foundation
- Nile Sisters Development Initiative
- Proyecto de Casas Saludables
- United Taxi Workers of San Diego
- Unitarian Universalist Refugee and Immigration Services and Education (UURISE)
- Youth And Leaders Living Actively (YALLA)

Total Grants Awarded: \$12,000

IMMIGRANT DAY IN SACRAMENTO

In partnership with the San Diego Immigrant Rights Consortium, organized a delegation of over 40 advocates from San Diego to participate in Immigrant Day in Sacramento. Funded a dozen organizations to send advocates to the State Capitol. For most it was their first-ever experience in educating legislators.

Community Funding Panel

Andrea Guerrero, Equality Alliance
Elizabeth Saenz-Ackerman, SDSU Latin American Studies Program
Michelle Lenoue, Interfaith Community Services
Andrea Rocha, Foundation for Change
Bea Ramirez, Foundation for Change

Photo taken by F4C participant of school children attending Immigrant Day in Sacramento



Photo Courtesy of: Bea Ramirez

THANKS TO OUR GENEROUS 2011 SUPPORTERS

\$25,000 and above

Anonymous
Robert P. Meinzer, Jr. and
Stephen D. McIntee
Marcy and Jeffrey Krinsk

\$10,000 and above

Anna Curren
Suzanne and Lawrence Hess
Lynne Rosenthal
Susan Kay Weaver and
Eric Alan Isaacson

\$5,000 and above

Victoria Danzig and Alan Nahum
Darrell and D. Ann Fanestil
Valerie Jacobs
Darrell L. Netherton, Esq. and
Robert G. Wheeler
Arthur and Molli Wagner

\$1,000 and above

Anonymous (2)
Alexander Salazar Fine Art
Laurie Chandler
Gordon Clanton
Charles and Sue Edwards
First Unitarian Universalist Church
Robert and Fran Fehlman
Irma Gigli, MD
Donna Green
Armin and Rhea Kuhlman
Planned Parenthood
of the Pacific Southwest
Price Family Charitable Fund
Mark White

\$250 and above

Anonymous
Paul F. and Katrina G. Benfer
Cars 4 Causes
Dr. Allen W. Chan
Roger Cornell
Janet Farrell
Murray and Elaine Galinson
Peter Gourevitch
Greater Plam Springs Pride, Inc.
Rev. William and Patricia Harman
Michael J. Hirschhorn
Geoffrey Hueter
Jennifer Leich and John W. Fanestil
Richard L. and Linda J. Kintz
James and Ann Lemke
Sara Moser
Lynn H. Muto
Quynh Nguyen
Deven Patel
Edgard Sergio Perez
Olivia Puentes-Reynolds
Nancy Sasaki
Judith Schuckit

Nayan Shah and Ken Foster
Leonard Simon and
Candace Carroll
Enid Singer
Kenneth Small
Maureen Steiner and
Camille Davison
Gabriella Swift
Deborah Szekely
Lynda F. Taylor
Vulcan Steam and Sauna
Sarah White

up to \$250

Anonymous
Asociación de Jornaleros
de San Diego
Theresa B. Acerro
John and Laurel Adam
Jill Addison
Amanda Allen
Michael Allison
Beth Antiporda
Sarah Azaransky
Purita B. Andrews
B. Rubin Dental Corporation
Betsy Barnhart
Bayside Community Services
Kevin Beaumont
Jenny Benson and Algernon Ong
Joan J. Bernstein
Kristine Breese
Barbara Brietigam
Jeanne Brown
Marvin Burdg
Connery Cepeda
Gregory Charles
Linda Charles, PhD
Martin and Marilyn Colby
Loyola College of Maryland
Kalusugan Community Services
Pacita Conte
Rabbi Laurie Coskey
Mark and Ruth Covell
Cynthia Cox
Aurora Cudal
Joan Cudhea and Tomas Firle
Donald Curtin
Estela de los Rios
Sandra Dijkstra
McLane Downing
Lynn Eldred
James and Mary Ann Emerson
Paul Espinosa and Marta Sanchez
Merly Ferrer
Florence Friedman
Ed and Wita Gardiner
Frederick and Deborah Gerlach
Robert Gleason
Lorena Gonzalez
Renita Greenberg

Irina Gronborg
Richard J. and Melinda J. Haldeman
Victoria Heithaus
Jerry E. and Aurea Herbilla
Danny Hernaez
Ed Hoffman
Dr. John Holl
Burton Housman
Mark C. Horvath
Herbert C. Hudgins Jr.
Jessie Lane Hunt
Staci L. Ignell
Sharon F. Jackson
Joan L. Jacobs
Nora Jaffe
Jennifer and Matt James
Donald R. and Lynne W. Jennings
Marla D. and John Jensen
Mark and Maria Jimenez
Thomas Johnsrud
Rosemary Johnston
Mary Joseph
Lewis and Patricia Judd
Jay Katz
Louise Lamothe and David Kaplan
Debbie Landstedt
Pat Launer
Jennette S. Lawrence
Jeffery S. and Normita S. Lee
Menie Yee Lee
Richard Lief
Rebecca M. Lopez
Jayme Fagan Lubben
Janet Lunn
Gary Lynn
Al and Ellen Majewski
Andria Marshall
Janie R. Marshall
Simon Mayeski
Claire McCaskill
Judy and Alex McDonald
Robert McDowell
May McLean
Anthony Mendiola
Michelle Mentz
Crosby Milne
Ronald Mirolla
Bianca Molinari
Vina H. Morales
Linda Morrow
Tracy Mues
Monika Muller-Eberhard
Eileen Murphy
Zach Negin
Arcela Nuñez
Mary and Eric Odendahl
Jena Olson
Deb Olstad
Sofronio D. and Aida Ones
Mikhaela Payden-Travers
Geshalem Perez

Sandra B. Phelps
Brian Polejes
Dmitri Potemkin
Jose Preciado
Ideomedes R. and
Helen Quintanilla
Donald R. and
Lynne W. Jennings
Jane Renninger
Myrna T. Reyes
Angela Reyes
John Riingen
Councilman David Roberts
Andrea Rocha
Nancy Rodriguez and
Viviana Enrique
Muriel and Herbert Roth
SL Foundation
Blossom Sanger
Kathy and Becky Sangha
Anne Saunders
Earl W. and
Caroline C. Saunders
Danell Scarborough
R. Larry Schmitt
M. LaVerle Schrag
Pat Sell
Sean Sell
Harvey Shapiro
SHARP Healthcare
Steve Sheridan
Charlene Shur
Deborah Smaller
Donald E. Smith
Joanne Snyder
Ron Sperry and
Jim Burford of RC Awards
Dale F. Steele
Robert E. and
Elizabeth G. Stevens
Tim Stigers
Janis Stocks
Lois Tandy
Judith A. Trento and
Michael Drummy
Christie Turner, LCSW
United Way of
San Diego County
Candace Vanderhoff
Annette Wagner
Frederick D. Walker Jr., MD
Victor Walsh
Jack Wasserman, MD
Lowell Waxman
Tracy Weiss
Edward & Ellen Wong
Kate Yavenditti
Rick Zemlin
Pam Clark and Peter Zschiesche

FINANCIAL POSITION

At December 31, 2011

ASSETS

Cash and Equivalents	134,716.69
Investments	171,800.00
Equipment	10,411.27
Endowment	9950.41
TOTAL ASSETS	\$ 326,878.37
LIABILITIES & EQUITY	
Total Liabilities	50,366.00
Total Equity	276,512.37
TOTAL LIABILITIES & ASSETS	\$ 326,878.37

The San Diego Foundation for Change is a 501c3 non-profit corporation dedicated to social justice values and committed to building a solid foundation for the future of the greater San Diego/ Tijuana region.

ANNUAL BUDGET 2011

January – December 2011

SUPPORT AND REVENUE

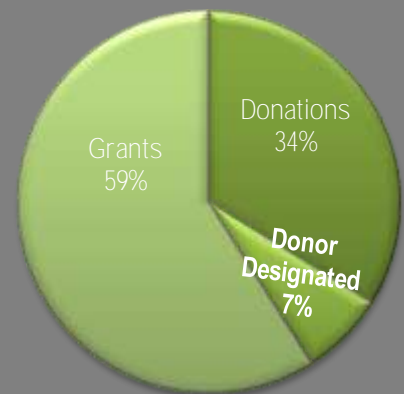
Donations	213,970.19
Donor Designated	45,139.53
Grants	373,364.00
Interest/Dividend Income	5.46
In-Kind Revenue	1,350.00
Other Income	273.00
TOTAL SUPPORT AND REVENUE	\$ 634,102.18

EXPENSES

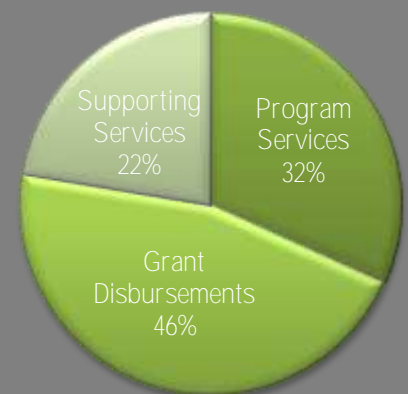
Program Services	250,079.00
Grant Disbursements	362,000.00
Supporting Services	
Management	68,311.00
Fundraising	108,401.00
TOTAL EXPENSES	\$ 788,791.00

NET INCOME \$ (154,688.82)

SUPPORT & REVENUE



EXPENSES



THROUGH THE YEAR

- Bea Ramirez, Operations/Grants Manager; Priscilla Venegas, Resource Development Manager, joined F4C staff
- F4C awards "Taking Off" grants from the Civic Participation Fund (see page 4)
- Art Auction fundraiser, hosted by Board member Nancy Rodriguez
- Board member Aurora Cudal co-hosts friendraiser dinner EAST meets WEST
- F4C launches Redistricting Fund 2011 (see page 4)
- San Diego's True Colors - Public Lecture at UCSD, featured speaker John Fanestil
- F4C supports San Diego delegation to Immigrant Day in Sacramento (see page 5)
- Community Breakfasts welcome hundreds of guests and feature guest speakers Vince Hall and Arcela Nunez-Alvarez, among others
- F4C co-sponsors several San Diego events with the California Pan-Ethnic Health Network (CPEHN)
- F4C Co-sponsor of "Binational Health Week" in the San Diego/Tijuana region
- Art Produce & Susana Llop-Jover co-host the Paella Event fundraiser
- F4C awards "Immigrant Worker Health" grants (see page 5)
- No Ball at All—Virtual Gala



Photo Courtesy of: Quynh Nguyen

Lou Terrell, Board President from 2008 - 2011, enjoys paella with F4C supporters at Art Produce in North Park.

GLIMPSE INTO 2012

Pilot Project, mobilizing change in Tijuana/Tecate

From November 2011 through July 2012 F4C will be organizing the "Tijuana Organizing & Learning Network" a pilot project funded by Ford Foundation. Objectives include:

- Convening 10 community/grassroots organizations that focus on environmental sustainability issues, for a minimum of six gatherings in and around Tijuana/ Tecate.
- Encouraging the community-based/grassroots organizations to engage in collective analyses of their work and share organizing strategies that mobilize change.



Photo Courtesy of: Beatriz Alforo, Tijuana

For more information, please contact Andrea Rocha: andrea@foundation4change.org or (619) 692-0527



Foundation for Change

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